



**SEIA Federal & State
Policy Summit** December 4 - 6, 2018
Washington, DC



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AGENDA

Wednesday, December 5th, 2018

**8:00 am – 9:00 am Event Check-In &
Networking Breakfast**

9:00 am – 9:30 am Welcome & Opening Remarks



Abigail Ross Hopper
President & CEO
SEIA

9:30 am – 10:00 am Fireside Chat with Suedeem Kelly

In a one-on-one conversation between Suedeem Kelly, Partner at Jenner & Block LLP and former Commissioner with the Federal Energy Regulatory Commission (FERC), and SEIA's President & CEO, Abby Hopper, we'll discuss perspectives on how solar fits in the PJM and other RTO markets, proposed changes to the eastern capacity markets, and administration and PJM fuel security reports and proposals.



Abigail Ross Hopper
President & CEO
SEIA



Suedeem Kelly
Partner
Jenner & Block LLP

10:00 am – 10:35 am The Lay of the Land Post-Midterms: Congress Member Fireside Chat

The solar industry has experienced massive growth in recent years, both in gigawatts and jobs. Along with this growth comes new opportunities to pursue our policy priorities. With the 2018 midterm elections behind us, thoughts turn to the 2019 congressional policy agenda. Potential infrastructure, transportation spending and tax bills lurk on the political horizon, all of which represent opportunities for the solar industry to advance our policy goals. Join SEIA President and CEO Abby Hopper as she sits down for a chat with top bipartisan congressional leaders to discuss the legislative outlook and a general discussion from the standpoint of lawmakers regarding the solar industry's growing role in the larger political landscape.



Abigail Ross Hopper
President & CEO
SEIA



Representative Ralph Norman
5th District of South Carolina



Invited Senator

10:35 am – 10:50 am Networking Break

10:50 am – 11:35 am **Washington Tax Policy Update**

SEIA and our member companies have been hard at work in Washington, DC in recent years extending and protecting the Investment Tax Credit (ITC) and securing Beginning of Construction guidance from the Internal Revenue Service (IRS). Interesting times lie ahead as the ITC ramps down, the new guidance takes effect and the impacts of bonus depreciation and the lower corporate tax rate permeate the solar market. Hear from industry experts and key Capitol Hill staffers how these issues and the political environment will play out for the solar industry in 2019.

Moderator



Brandon Audap
*Director of Federal
Affairs*
SEIA



Bobby Andres
Senior Policy Advisor
U.S. Senate Finance
Committee



John Marciano
Partner
Akin Gump Strauss
Hauer & Feld LLP



David Skillman
Deputy Chief of Staff
Representative Earl
Blumenaer

11:40 am – 12:25 pm Washington Trade Policy Update

The U.S. solar industry's global supply chain faces a multitude of existing and potential challenges, including trade remedy measures, national security restrictions, and more restrictive federal procurement requirements. How do these measures align with the Administration's trade policy agenda and what can the solar industry expect going forward? Leading U.S. government and private sector trade experts offer their insight.

Moderator



John Smirnow
*General Counsel &
Vice President of
Market Strategy*
SEIA



**Ambassador Sue
Esserman**
Partner
Steptoe &
Johnson LLP



Amy Hariani
Vice President
US - India Business
Council



Jennifer McCadney
Special Counsel
Kelley Drye &
Warren LLP

12:25 pm – 1:30 pm Networking Lunch

1:30 pm – 2:20 pm

PURPA Actions at All Levels

The solar industry faces renewed pressure on PURPA implementation and enforcement, with continued calls for reform and many active regulatory proceedings. Hear from industry experts on the latest state and federal actions that change how PURPA is implemented around the country, the effect on developers, and what SEIA is doing to maintain policies that are essential to independent generation and competition.

Moderator



Katherine Gensler
*Acting Vice President,
Federal Affairs*
SEIA



Betsy Engelking
*Vice President,
Strategy and Policy*
Geronimo Energy



Todd Glass
Partner
Wilson, Sonsini,
Goodrich & Rosati



Bret Sowers
*Vice President,
Development And
Strategy*
Southern Current

2:25 pm – 2:55 pm

State Affairs: A Fireside Chat

Join Sean Gallagher, SEIA's Vice President of State Affairs, for a fireside chat with Angela Navarro, Deputy Secretary of Commerce and Trade for the Office of Governor Ralph Northam. They will dive into the 2018 Virginia Energy Plan, Senate Bill 966 and the growing opportunity for utility-scale solar development in the Commonwealth of Virginia.



Sean Gallagher
*Vice President of
State Affairs*
SEIA



Angela Navarro
*Deputy Secretary of
Commerce and Trade*
Office of Governor
Ralph Northam

2:55 pm – 3:15 pm

Networking Break

3:15 pm – 4:00 pm

**A Deep Dive: What the
Massachusetts SMART Program
Means for Business**

With the Solar Massachusetts Renewable Target (SMART) program replacing Massachusetts' successful solar renewable energy credits (SREC 2) program, understanding program requirements and latest developments with respect to SMART implementation will be critical in helping your business grow. This session will provide a deep dive into the new policy, including a review the SMART auction results, key issues in the SMART tariff, the role of the program administrator, and an up-to-the-minute timeline for SMART's rollout.

Moderator



Christian Scorzoni
Attorney
Travaglini, Eisenberg
& Kiley



Dave Gahl
*Director of State
Affairs, Northeast*
SEIA



Hannah Muller
*Director of Public
Policy*
Clearway Energy



John Murphy
*Senior Vice
President, Corporate
Development*
Nexamp, Inc.



Nathan Phelps
Regulatory Director
Vote Solar

4:05 pm – 4:50 pm

The Future of Solar, Storage, and Solar + Storage Across the States

With an influx of ground breaking utility-scale solar and storage contracts and residential and commercial solar and storage companies increasingly viewing themselves as grid service providers, the solar industry is talking about battery storage almost as much as solar these days. This session will examine the business case for pairing solar with storage and dissect how policy dynamics around the country are impacting the future of solar, storage, and solar plus storage.

Moderator



Alex Hobson
*Director of External
Communications*
SEIA



Dan Berwick
General Manager,
Energy Storage
Borrego



Colleen Lueken
*Director of Market
Analytics*
Fluence



Christopher Rauscher
*Director, Policy &
Storage Market
Strategy*
Sunrun, Inc.

4:50 pm – 5:00 pm

Closing Remarks

5:30 pm – 7:30 pm

Post-Summit Networking Reception

HUNTON
ANDREWS KURTH

Hunton Andrews Kurth LLP,
2200 Pennsylvania Avenue NW,
Washington, DC, 20036

Thursday, December 6th, 2018

8:00 am – 8:30 am

Solar Shines on the Hill Day: Networking Breakfast

Rayburn House Office Building,
Room 2043/44 , 45 Independence
Ave SW, Washington, DC, 20515

8:30 am – 11:00 am

Sun's Up! Advocacy Training on Engaging with Legislators

Rayburn House Office Building,
Room 2043/44 , 45 Independence
Ave SW, Washington, DC, 20515

11:00 am – 5:00 pm

Meetings on the Hill with Solar Shines on the Hill Day

On The Hill

5:00 pm – 6:00 pm

Post Hill Day Reception

SEIA's New Office, 1425 K St.
NW, Suite 1000 (10th Floor),
Washington, DC, 20005



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To learn more about how partnership with SEIA can help accomplish your business objectives, please visit **www.seia.org/event-sponsorship-opportunities** or reach out to **sponsorship@seia.org**.

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A nighttime photograph of the U.S. Capitol building, illuminated from below, with a white text box overlaid in the center. The sky is a deep purple, and the building's lights create a warm glow. Bare trees are visible in the foreground on the left.

**For information about
membership at SEIA, contact
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www.seia.org/membership**