



March 11, 2020

President Donald J. Trump
The White House
1600 Pennsylvania Avenue, NW
Washington, DC 20500

Dear Mr. President:

On behalf of the U.S. solar industry and the nearly 250,000 American workers it employs, we ask for your assistance in continuing economic growth in our sector. While our industry has grown tremendously in recent years, with your help, it can reach its full potential to the benefit of all Americans.

We are committed to working with the Administration and Congress toward our mutual goals, continued economic growth, job creation, and a revitalized manufacturing sector. We seek to grow U.S. solar demand and unlock private capital for large-scale solar manufacturing.

The U.S. solar industry touts many American success stories. We are a composition of metal formers in Alabama, machinists in Iowa, steel workers in Pennsylvania and North Carolina, construction workers in Mississippi, South Carolina, Florida, and Michigan, engineers in Ohio, Tennessee, and Montana, along with the vast number of solar installers, shipping and logistics experts, and professional service providers in every state in the union. We are also thousands of small businesses, companies diversifying their product base or expertise, and American workers hopeful about opportunities in the new energy economy. When solar grows to represent 20% of power generation nationwide, we will have created more than 600,000 American jobs and \$345 billion worth of private investment.

With respect to decision making on the Section 201 solar safeguard measure, we seek to work with the Administration to obtain the best path forward. For example, the tariffs could be moderated through: (i) country exclusions for Canada and Singapore; (ii) a refined bifacial panel exclusion to include American polysilicon and leverage the \$10 billion in large-scale U.S. polysilicon manufacturing capacity; and (iii) duty-free treatment for solar cells. We believe this is a common-sense approach that would benefit the economy as the tariffs end over the next two years.

We also ask that you disregard calls for adverse changes to the tariffs—and avoid losing American jobs. The resulting economic damage and job losses from changes to the annual step-down rate or any extension of the tariffs would outweigh any modest gains associated with the new measures. Specifically, the new action would harm installers, engineers, designers, manufacturers, small businesspeople, and all those who work throughout the industry.

Thank you for considering this request and we stand ready to work with the Administration to grow the U.S. solar industry and our economy while creating a full solar value chain here in America.

Sincerely,

ACE Solar
AEDG
Alternative Energy Southeast, Inc.
Aztec Solar Inc.
BOW Renewables, LLC
BrightNight
Carolina Solar Energy, LLC
Clean Energy USA
Constellation
Core Development Group
Creative Energies
D.E. Shaw & Co., L.P.
Dana Solar Consulting
Ecolibrium Solar
Eden Renewables
Energy Toolbase Software Inc
ENGIE North America
En-Trust LLC
ETM Solar Works
Fieldstone Solar Power Company
Grand Solar, Inc.
Green Power Developers, LLC
Greenpath Technologies, Inc.
GRID Alternatives
Harvest Solar
Hexagon Energy, LLC
High Noon Advisors LLC
Holu Energy LLC
Infiniti Energy Services LLC
Innovative Power Systems
Island Energy Ventures, LLP
JinkoSolar (U.S.) Inc.
Kendall Sustainable Infrastructure
Longhorn Solar
Mana Pacific, Inc.
McCalmont Engineering
Meitus Energy Services
Mudge Fasteners

AES Solar
Alder Energy Systems
American Solar Enterprises LLC
Basque Beginnings LLC
Bright Power
CA Clean Energy LLC
CED Greentech
Commercial Metals Company
Constructive Resource, Inc.
Correlate
CS Energy
Dakota Power Partners
DynaSolar EPCM
EcoPlexus, Inc.
EDF Renewable Energy
Enable Energy, Inc.
EnergySage
ET Capital Inc
FAFCO, Inc.
Freedom Forever
Grasshopper Solar
GreenFront Energy Partners
Greenstar Power LLC
GroundWork Renewables, Inc.
Hawaii Solar Energy Association
Hecate Energy
Hogan Renewables Technology
Indiana Distributed Energy Alliance
Infrared Aerial
Inovateus Solar LLC
JB Solar
Jobar Realty Co Inc
Lightsource BP
Madison Solar Consulting
Marston & Associates
McCarthy Building Companies Inc.
MMA Energy Capital
New Energy Equity

New York Solar Energy Industries Association
Nexamp, Inc.
Open Road Renewables
Paris Kirwan Associates
Pier Helical World LLC
Plexus Solutions
Prometheus Power Group
PV Tech
RBI Solar, Inc
RER Energy Group
Roof Power Solar
RoofConnect
Saveco
Shenandoah Energy Services LLC
Sigora Solar
Simplicity PV
Sol Systems LLC
SolAmerica Energy, LLC
Solar Frontier Americas Inc.
Solar On Earth
Solar Site Developers, LLC
Solar States
Solarpack Development Inc.
Soleo Energy Consulting
Standard Solar
Sun Solar
SunEarth, Inc.
Sunfolding
Sunpin Solar Development
Sunsense, Inc.
Talan Products
TRITEC Americas
TruGreen Energy
U.S. Light Energy
Valley Solar LLC
Verde Solutions LLC
Vivint Solar
Walden's Greenergy Solar, LLC
We Recycle Solar, Inc.
X-Elio Energy

Newport Solar
OMCO Solar
Pacific Solar Innovations, Inc.
PhotonWorks
Pine Gate Renewables, LLC
Precis Solar Inc
Pure Power Engineering, Inc.
Radiance Solar
Renova Energy Corp.
RevoluSun
Roof Tech, Inc.
RRE POWER LLC
SGC Power
Signal Energy
Silver Lining Solar LLC
Smart Energy Today
Solar Energy International
Solar Goddess
Solar Prime LLC
Solar Source
Solaris Energy
Solect Energy Development, LLC
Sol-Up USA, LLC
Standard Energy Solutions
Sukut Construction, LLC
SunConnect Corporation
Sunfinity Renewable Energy
Sunistics
Sunrun Inc.
Swinerton Renewable Energy
The Horton Group
True Green Capital Management LLC
Tsuga Investors, LLC
United Renewable Energy, LLC
Velo Solar
Viking Drill
Volt Energy
Watson Electrical Construction
Western Solar Inc.