

SEIA Company Profile Survey

Introduction

The answers you provide in this survey will help the Solar Energy Industries Association (SEIA) advocate for strong solar policies in the United States.

The information collected in this survey will be used in a number of ways. Certain data fields, including company names, facility locations and type of business may be made available in a public form, or in materials for state and federal policymakers. Other data that could be considered sensitive, including employment levels at individual facilities, will be presented only in aggregate or as a range.

If you have questions or concerns about this survey, please contact the SEIA research staff at data@seia.org or 202-469-3735.

Note that this survey is separate from the "National Solar Jobs Census" being conducted by The Solar Foundation. SEIA encourages solar companies to respond to researchers working on the Solar Jobs Census in addition to completing this survey. SEIA may share data collected in this survey with The Solar Foundation researchers with strict controls to ensure no sensitive data is released.

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Contact Info

*** 1. Please provide your contact information below. This information will not be shared with anyone. It will be used in the event SEIA needs clarification or has follow-up questions.**

Name:

Company:

Address 1:

Address 2:

City/Town:

State/Province:

ZIP/Postal Code:

Country:

Email Address:

Phone Number:

2. Company's Web site address:

3. In what year did/will your company enter the solar energy business? (Please enter the 4-digit year.)

Questions? Contact the SEIA research staff at data@seia.org or at 202-469-3735.

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Company Category

1. In what area of the solar industry does your company do business? (Select all that apply)

- Contractor/Installer (includes PV and SHC installers)
- Distributor (includes wholesale and retail)
- Financial Firm (includes insurance, banks, private equity and venture capital)
- Law Firm
- Manufacturer/Supplier
- Project Developer (includes architects, utility-scale contractors, engineers, and project consultants)
- Solar System User (includes solar breweries, wineries and all other end users)
- Utility
- Not-for-profit
- Government
- R&D or Academia
- Other (please specify)

2. If your company is involved in contracting/installations, in what area(s) does your company specialize? (select all that apply)

- | | |
|---|--|
| <input type="checkbox"/> Not Applicable | <input type="checkbox"/> Solar process heat installations |
| <input type="checkbox"/> PV installations (residential) | <input type="checkbox"/> Solar space heating/cooling installations |
| <input type="checkbox"/> PV installations (non-residential) | <input type="checkbox"/> Solar water heating installations (residential) |
| <input type="checkbox"/> Solar pool heating installations (residential) | <input type="checkbox"/> Solar water heating installations (non-residential) |
| <input type="checkbox"/> Solar pool heating installations (non-residential) | |
| <input type="checkbox"/> Other (please specify) | |

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3. If your company is involved in the financial sector, in what area(s) does your company specialize? (select all that apply)

- Not Applicable**
- Banking
- Brokerage
- Insurance
- Private Equity (traditional)
- Private Equity (tax equity)
- Venture Capital
- Other (please specify)

4. If your company is a manufacturer/supplier, please indicate all products manufactured at your US facilities. (select all that apply.)

- | | |
|---|--|
| <input type="checkbox"/> Not Applicable | <input type="checkbox"/> PV - Inverters |
| <input type="checkbox"/> PV - Silicon Feedstocks | <input type="checkbox"/> PV - Manufacturing Equipment |
| <input type="checkbox"/> PV - Ingots | <input type="checkbox"/> CSP components |
| <input type="checkbox"/> PV - Wafers | <input type="checkbox"/> Batteries |
| <input type="checkbox"/> PV - Crystalline Cells (Mono or Multi) | <input type="checkbox"/> Glass |
| <input type="checkbox"/> PV - Amorphous silicon | <input type="checkbox"/> Optics (lenses/mirrors) |
| <input type="checkbox"/> PV - CdTe | <input type="checkbox"/> Racking hardware |
| <input type="checkbox"/> PV - CIGS/CIS | <input type="checkbox"/> Trackers |
| <input type="checkbox"/> PV - Multijunction/CPV cells | <input type="checkbox"/> Thermal - flat plate thermal collectors (glazed) |
| <input type="checkbox"/> PV - Modules | <input type="checkbox"/> Thermal - flat plate thermal collectors (unglazed) |
| <input type="checkbox"/> CPV - Modules | <input type="checkbox"/> Thermal - receiver tubes for water heating |
| <input type="checkbox"/> PV - Charge controllers | <input type="checkbox"/> Thermal - collectors for other applications, process heat, etc. |

- Other equipment or materials (please specify)

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5. If your company is involved in project development, in what area(s) does your company specialize? (select all that apply)

- | | |
|---|--------------------------------------|
| <input type="checkbox"/> Not Applicable | <input type="checkbox"/> Engineering |
| <input type="checkbox"/> Architecture | <input type="checkbox"/> Planning |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Procurement |
| <input type="checkbox"/> Consulting | |
| <input type="checkbox"/> Other (please specify) | |

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Parent Company/ Subsidiaries

1. Is your company a subsidiary of another company? If so, please record the name of that company below.

Yes

No

Parent Company Name

2. Does your company have any subsidiaries engaged in the U.S. solar energy business? If so, please list them below.

Yes

No

Subsidiary Name(s)

Questions? Contact the SEIA research staff at data@seia.org or at 202-469-3735.

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Employees

1. How many of your U.S. employees spend at least half of their time on solar energy products or services?

(This number will be kept private and reported only in aggregate or as part of a range.)

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Facility Introduction

You will now be given the opportunity to provide information on each of your company's U.S. facilities. Please provide as much information as you can. Greater detail will enhance SEIA's advocacy.

Note: Please provide data only on facilities that are located in the U.S. and support the solar-energy component of your business.

Questions? Contact the SEIA research staff at data@seia.org or at 202-469-3735.

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Facility 1

Note: The online survey will allow entry of data for up to 15 facilities.

Please report information on one of your company's facilities on this page.

If your company has multiple facilities, choose "Yes" on question 7 on this page. This will give you the opportunity to submit information on additional facilities.

*** 1. Please indicate the name and address of this facility below.**

Contact person for this facility:

Facility Name:

Address 1:

Address 2:

City/Town:

State/Province:

ZIP/Postal Code:

Contact person email:

Contact person phone:

2. What types of activities are performed at this location? (Check all that apply.)

- | | |
|--|--|
| <input type="checkbox"/> Administrative/finance office | <input type="checkbox"/> Research and development |
| <input type="checkbox"/> Company headquarters | <input type="checkbox"/> Sales or marketing office/store |
| <input type="checkbox"/> Field office | <input type="checkbox"/> Training |
| <input type="checkbox"/> Manufacturing/assembly | <input type="checkbox"/> Warehouse/inventory/distribution center |
| <input type="checkbox"/> Other (please specify) | |

3. Is this location also the personal residence of an employee within your company? (Address and contact information for personal residences/home offices will not be made public.)

Yes

No

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4. Considering only employees who work at or from this facility, how many spend at least half of their time on solar energy products or services?

(This number will be kept private and reported only in aggregate or as part of a range.)

5. In what year did/will this facility begin operations? (Please enter the 4-digit year.)

6. If this is a manufacturing facility, please indicate the products manufactured at this location. (Check all that apply.)

- | | |
|---|--|
| <input type="checkbox"/> Not applicable (This is not a manufacturing facility.) | <input type="checkbox"/> PV - Inverters |
| <input type="checkbox"/> PV - Silicon Feedstocks | <input type="checkbox"/> PV - Manufacturing Equipment |
| <input type="checkbox"/> PV - Ingots | <input type="checkbox"/> CSP components |
| <input type="checkbox"/> PV - Wafers | <input type="checkbox"/> Batteries |
| <input type="checkbox"/> PV - Crystalline Cells (Mono or Multi) | <input type="checkbox"/> Glass |
| <input type="checkbox"/> PV - Amorphous silicon | <input type="checkbox"/> Optics (lenses/mirrors) |
| <input type="checkbox"/> PV - CdTe | <input type="checkbox"/> Racking hardware |
| <input type="checkbox"/> PV - CIGS/CIS | <input type="checkbox"/> Trackers |
| <input type="checkbox"/> PV - Multijunction/CPV cells | <input type="checkbox"/> Thermal - flat plate thermal collectors (glazed) |
| <input type="checkbox"/> PV - Modules | <input type="checkbox"/> Thermal - flat plate thermal collectors (unglazed) |
| <input type="checkbox"/> CPV - Modules | <input type="checkbox"/> Thermal - receiver tubes for water heating |
| <input type="checkbox"/> PV - Charge controllers | <input type="checkbox"/> Thermal - collectors for other applications, process heat, etc. |

Other equipment or materials (please specify)

***7. Does your company have additional facilities?**

- Yes (This choice will give you the opportunity to provide information on additional facilities.)
- No (This choice will take you to the end of the survey.)

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Solar Works for America

1. Please use this space for any additional comments or questions.

2. If you would like to provide a short description (100 words or less) of your company and its activities, please do so here.

3. On the SEIA website, [Solar Works for America](#), we feature profiles of solar workers with unique stories to tell. Is someone at your company willing to be profiled? If so, please provide their name and contact information below.

Name:

Email Address:

Phone Number:

Questions? Contact the SEIA research staff at data@seia.org or at 202-469-3735.

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Thank you

Thank you for taking the time to complete this survey.

If you can think of any additional companies that should complete this survey please send them the link below and ask them to be counted.

<http://www.seia.org/cs/research/survey>

If you have any questions about this survey, please contact the SEIA research staff at data@seia.org or 202-469-3735.

If you have provided a complete response, SEIA will email a copy of the "U.S. Solar Market Insight 3rd Quarter 2010" Full Report (released December 2010) to the email address you provided at the beginning of the survey.