

MEMO



To: All Solar / Energy Efficiency Developers / Capital Providers

From: John Joshi

Subject: RFI: Survey of Capital for Solar & Energy Efficiency loan Products / Solutions for Residential & Commercial Customers

Date: August 11th, 2015

NYSERDA is conducting a survey to determine the availability of capital targeted to the development of solar & Energy Efficiency solutions ("SEE") in New York State. We would appreciate if you could help us with market characterization for capital for New York State for SEE, by completing this survey in a timely manner.

How much total capital is available to allocate to New York State? _____

Do you expect to increase the allocation of capital to New York State? _____

Are their barriers to deploying / allocating capital to New York State?

Do you offer products for Low-Moderate Income Consumers?

How do Federal or State subsidy / lending programs help your business?

How do Federal or State subsidy / lending programs hinder your business?

What other programs are you targeting for New York State for Renewable Energy investments?

A) Energy Efficiency Loans – Market Based Financing Products

Entity :	Program: _____	Program: _____	Program: _____
Max Loan	\$ _____	\$ _____	\$ _____
FICO, Min			
Debt:Income, Max	_____ %	_____ %	_____ %
Term/Interest Rate	5 yrs: _____% 7 yrs: _____% 10 yrs: _____% 12 yrs: _____% Other: _____ : _____%	5 yrs: _____% 7 yrs: _____% 10 yrs: _____% 12 yrs: _____% Other: _____ : _____%	5 yrs: _____% 7 yrs: _____% 10 yrs: _____% 12 yrs: _____% Other: _____ : _____%
Secured/Unsecured	Unsecured _____ / Secured _____	Unsecured _____ / Secured _____	Unsecured _____ / Secured _____
Dealer Fee:			
Notes:			

B). Market-based Financing Products – Solar PV

Entity :	Program: _____	Program: _____	Program: _____
Max Loan	\$ _____	\$ _____	\$ _____
FICO, Min			
Debt: Income, Max	_____ %	_____ %	_____ %
Term/Interest Rate	5 yrs: _____% 7 yrs: _____% 10 yrs: _____% 12 yrs: _____% Other: _____ : _____%	5 yrs: _____% 7 yrs: _____% 10 yrs: _____% 12 yrs: _____% Other: _____ : _____%	5 yrs: _____% 7 yrs: _____% 10 yrs: _____% 12 yrs: _____% Other: _____ : _____%
Secured/Unsecured	Unsecured _____ / Secured _____	Unsecured _____ / Secured _____	Unsecured _____ / Secured _____
Dealer Fee:			
Developer Buy Down?			
Deferred Payment Option?			
UCC-1 filing?			
Notes:			

If you have any questions concerning this survey please call me at 212-971-5342 x3636 or John.Joshi@nyserdera.ny.gov

John Joshi
Director, Financing Solutions